



# CHESMAR HOMES

*Setting a Higher Standard*

OUR PROMISE

## OUR PURPOSE

The purpose of Chesmar Homes is to provide high quality homes to our homebuyers in great neighborhoods in San Antonio. We understand that your home is the single most important and significant investment you'll ever make. It's the place where your memories will be made. The home you purchase will be the one you love, one that fits your lifestyle, one that is uniquely you.

At Chesmar, we build homes because we love to build homes. It's in our blood. It's our passion. It's our profession of choice. Creating neighborhoods and homes of distinction is what the people at Chesmar are all about.

Because of this, we make the following promise to our homeowners:

## OUR PROMISE

To each of our homeowners, **OUR PROMISE** is to treat you as a member of our family and to:

- Provide a pleasurable buying experience.
- Build a home of great quality and value.
- Provide exceptional post closing customer care.
- Do what we say we will do – our word is our bond.
- Treat everyone with dignity and respect.

## OUR HISTORY

Chesmar Homes' genesis lies in Houston as the brain-child of our founder and president, Don Klein. After 26-plus years of big-builder experience, Don decided it was time to fulfill his vision of what a homebuilder should be.



The result of Don's inspiration is a privately held company, unfettered by economic stressors and distractions inevitable while operating on multiple fronts and widely different markets.

Chesmar Homes is focused on building quality homes in the healthiest markets in Texas. To date, in excess of 2500 homes have been built, all this without losing sight of the individual components that make up the Chesmar Promise delineated above. In short, our customer benefits from product efficiency and process sophistication, gleaned from decades of large-scale building, along with personal service and attention to detail

normally associated with the custom home building experience.

## SAN ANTONIO

Ken Trainer is responsible for bringing Chesmar Homes to San Antonio. His 20+ years of experience in all the major Texas markets made him the natural choice to expand Don's vision. Don and Ken's relationship dates back over twenty years. Between them, they have over fifty years of experience and are redefining quality production homebuilding in Texas.

Ken's strategy for San Antonio is basic, "We are local people building homes for our neighbors. Our models are truly representative of what we actually build. That is, with very few exceptions, we should be able to duplicate the general look and feel of our model homes without exceeding our advertised base price."

